



1407 Highway 311 • Schriever, LA 70395
Phone: 985-448-7920 • Fax: 985-448-5900
Chandler.LeBoeuf@fletcher.edu

21-JT-34-R06

September 10, 2020

Environmental Protection Agency (EPA)

RE: Request for Environmental Workforce Development and Job Training Grants (EWDJT)

Dear EPA,

Enclosed please find a Request for Proposal for Environmental Workforce Development and Job Training Grant for The Fletcher Falcon Enterprise Corporation.

The Fletcher Falcons Enterprise Corporation is requesting \$200,000 to be used for our Foundations of Coastal Studies program. The Foundations of Coastal Studies program will allow individuals within the Bayou Region the opportunity to upskill or re-train for coastal restoration and protection jobs. Students will receive training in Introduction to Coastal restoration, Pipeline Safety/Training, Levee and Flood Gate tour, Dredging 101, Soft Skills/Job Readiness, Local Coastal Expert Lecture, OSHA Training, and Basic Rigging. In order to enroll in the course students will take the required OSHA and Hazardous Material Training courses. The program also offers additional training courses in Drone Operations, Marsh Buggy Operation/Safety, and Airboat Safety/Training. Students will receive the following certifications OSHA 10 general Industry, OSHA 30 General Industry, OSHA 10 Construction, NCCCO Basic Rigging, NCCCO Signal Person, and Remote Pilot. These courses will be offered three time throughout the year serving a max of thirty students per year. Each training will be delivered through online and in-person platforms in order to receive the required certifications.

The Foundations of Coastal Studies program will serves the southeast region of Louisiana the parishes include but are not limited to Assumption, St. Mary, Lafourche, and Terrebonne. These areas have several businesses within the coastal restoration and protection industry that are needing more certified and trained employees. The current Program Coordinator for the Foundations of Coastal DsStudies program is (michelle.chauvin@fletcher.edu). The project will take place from January 2021 – January 2024. Contacts – program coordinator – Michelle Chauvin

Duns # 067531563

Respectfully,

W. Chandler LeBoeuf, Ed.D.
Executive Director
The Fletcher Falcon Enterprise Corporation

I. Project Narrative

a. Community Needs:

Fletcher Technical Community College (Fletcher) located in southern Louisiana is an educational institution providing students an opportunity to earn an associate degree and/or workforce development training in occupations based on current and projected employment statistics. Fletcher currently serves a six parish region that includes Terrebonne, Lafourche, Assumption, St. Mary, St. James, and St. Charles (Fletcher Technical Community College). The total population of the six parishes is 281,405 and the minority population is 79,847 (Louisiana Workforce Commission). As of July 2020, the unemployment rate in the state of Louisiana stood at 9.4% with a total loss of 30,500 jobs over the last year in the areas of construction and trade (Louisiana Workforce Commission). The employment rate of each parish is; Assumption 11.4%; Lafourche 7.7%; Terrebonne 9.25%; St. James 1.5%; At. Mary 10.9%; St. Charles 9.7%. The current poverty rate in Louisiana is at 20.2% (Louisiana Workforce Commission). The average weekly earnings in our represented region is currently \$1,020.10 per household (Louisiana Workforce Commission). The current average weekly earnings in construction is \$1,253.55 and in trade it is \$866.68 (Louisiana Workforce Commission).

Our region is heavily focused on coastal restoration and protection. Many businesses within the region are facing job shortages because their employees or potential employees cannot afford or obtain the required training and education for this specific industry. Our goal is to work with businesses and community organizations to allow employees or potential employees receive training and certifications in special skill sets that are for the purpose of coastal restoration and protection. Without allowing employees or potential employees of businesses receive this training, the region is in jeopardy of progressing costal restoration and protection that is needed to keep our industry sustained.

b. Training Program Description

Fletcher Technical Community College offers a program called Foundations of Coastal Studies through our Workforce Solutions Water management/Coastal Restoration and Protection Institute department. Workforce Solutions allows students to enroll in several industry based credential courses. The purpose of the Foundations of Coastal Studies program is to allow individuals within the Bayou Region the opportunity to upskill or re-train for coastal restoration and protection jobs. Within this program students receive training in Introduction to Coastal Restoration, Pipeline Safety/Training, Levee and Flood Gate Tour, Dredging 101, Soft Skills/Job Readiness, Local Coastal Expert Lecture, OSHA Training, and Basic Rigging. In addition to this program, students can choose to also receive training in Airboat Safety, Marsh Buggy Safety, and Drone Operations. The Air Boat Safety course includes introduction to airboat nomenclature, risk assessment, trouble shooting, operational hazards, night operation, wet and dry launches, trailering, and weather conditions. The Marsh Buggy Safety course includes Level 1 Excavator Training and Level 2 Mush Buggy Training. The Drone Operations course allows a student to learn how to properly fly an aircraft to monitor fields and pipelines. Each participant who enrolls in this program and/or

additional courses will acquire knowledge and critical skills necessary to enhance their employability for these environment construction related jobs.

The duration of the program is three weeks and 130 hours of training. Airboat Safety, Marsh Buggy Safety, and Drone Operations are additional courses that are each set for 40 hours of training. After completion of the program participants receive certifications in NCCCO Basic Rigging, NCCCO Signal Person, OSHA 10 Construction, OSHA 10 General Industry, OSHA 30 General Industry, and Remote Pilot.

Participants enrolled in the Foundations of Coastal Studies program will receive the required OSHA and Hazardous Materials training courses. All participants will receive these certifications in order to progress to the next level of courses and training.

Fletcher's current Hazardous Materials training course includes 8 hours of classroom instruction, case studies, and interactive tabletop scenarios emphasizing awareness if potentially hazardous material that are handled, transported, or loaded in a maritime setting through mechanisms such as labels and markings, the Emergency Response Guidebook, or information stations. The course also stresses the concept of "observe and report" in the case of an incident, with an emphasis on keeping the trainees and others a safe distance for hazardous material. This course will be mandatory for all participants interested in the Foundations of Coastal Studies program.

The courses will be offered on rotating basis during the fall and spring. Some courses such as the OSHA 30 are offered year round. Participants will be able to receive these certifications within three weeks in order to enter the workforce quickly, but still have all of the proper training for coastal restoration and training. All instructors are certified within each course they are teaching. The instructors are also employed by Fletcher Technical Community College through the Workforce Solutions division.

While the Foundations of Coastal Studies program is new, Fletcher is still looking to expand the programs funds in order to continue to provide these courses within our region. In order to start this program, Fletcher received a grant from our local parish officials in order to initiate the program. However, funds will only last through the next year. By receiving more funds Fletcher will be able to prolong the program in order to keep providing training for businesses within the region that focus on coastal restoration and protections. This program will continue to be needed in our area for decades to come.

The Foundations of Coastal Studies program breakdown of courses, offerings, prices, etc. can be found below.

Course	Certification	Offered	Cost	Percent of Budget
Coastal Studies	Coastal Restoration	3/per year	\$400	
OSHA	OSHA 10 Construction/OSHA 10 General Industry/ OSHA 30 General Industry	3/per year	\$400	

Rigging	NCCCO Basic Rigging	3/per year	\$1500	
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II. Budget

Fletcher is requesting \$200,000 for the Foundations of Coastal Studies program. Our breakdown of funds will include personnel, travel, contractual, supplies, indirect costs, and other associated costs for the program. The chart below shows the breakdown of each funding detail.

Category	Item	Cost
Personnel	(2)Program Coordinator	\$100,000
Travel	Recruitment	\$2,000
	Program Development	\$3,000
Contractual	Course Costs	\$10,000
Supplies	Misc. Items	\$10,000
Other	Scholarships	\$75,000
Total		\$200,000

Personnel: The two program coordinators are hired by the Fletcher Technical Community College within the Workforce Solutions division. The program coordinators are tasked with developing the curriculum with local business partners, scheduling the courses, recruiting and registering participants, working and hiring with the instructors, and finding more business partners for the program within the community. The program coordinators serve as the voice and representation of the Foundations of Coastal Studies program.

Travel: Both program coordinators will be traveling for the purposes of recruitment and program development. A program coordinator will travel to recruit participants to enroll in the program for our locally served region; this includes but is not limited to Assumption, St. Mary, Terrebonne, Lafourche, and St. James. In addition, the program coordinator will also recruit employers to hire completers of the programs. For program development purposes, the program coordinator will travel to other colleges or training sites who currently have a relatable program in order to continue to develop curriculum and acquires skills training and assessments.

Contractual: The program will be offered three times per year with a total of 10 students in each class. That will be serving a total of 30 students each year for the program. The course costs are as follows; \$400 Coastal Studies, \$400 OSHA, and \$1500 Rigging. The additional course cost such as Marsh Buggy, Drone Operations, and Airboat Safety are not included within this grant, since it is additions to the program. The required Hazardous Material training cost is not included, but all students will take the course before enrolling in the Foundations of Coastal Studies.

Supplies: Supplies will include classroom materials, PPE, resource materials to develop the course, software, course materials, textbooks, videos, etc.

Other: Other costs include the use of scholarships. Scholarships will be provided to use as tuition for participant who are interested in the course. Being that financial aid does not cover Fletcher's Workforce Solutions division, we would like to provide some financial support to the participants who are willing to complete the course and enter the workforce within the region.

III. Program Structure, Anticipated Outputs and Outcomes

- A. This program is a total of three weeks long and will be offered three times per year. The max amount of participants that can enroll in the program at a time is ten, and the program will serve a total of thirty students per year. We are expected to have a 90% placement rate of employment within our region because of the large unemployment rate within our area and the need for these certifications for employers.

The Foundations of Coastal Studies program will be evaluated by the number of completers from each time the course is offered, the number of participants interested in enrolling the course, and how quickly job placement is found after completion within the region. This is a career ready certification only and it will properly train the students to be prepared for a career within coastal restoration and protection. The program will continue to be offered 3 times a year as long there is a need within our region for a surplus of workers in the industry.

Overall # Participants	# of Completers	# of Job Placements	Total
10/ per course	10/ per course	10/ per course	30

- B. Our program coordinators will visit local high schools for those students who may be interested in taking these courses in order to enter the workforce in a trade. The program coordinators will also visit local employers who may be seeking new employee training in the industry for this program. Employers in the area have trouble finding local courses within these certifications to offer to their new employees. Fletcher has a great partnership with Louisiana Workforce Commission and will work with them to attend job fairs and identify unemployed citizens who are seeking a job within this region and industry.

Fletcher is hoping to provide scholarships to the participants in order to cover their fees for the courses and certifications. During the recent hard times and economic crisis, it may be difficult for those who are looking for work but need certification to make extra payments as well as companies who may be struggling. With offering scholarships we are hoping to provide the region with the basic training needed without any hardship costs.

All training facility cost is covered by the college. The costs is already inquired the colleges budget for the fiscal year with no additional cost added in order to host the program.

- C. Program Support

At Fletcher we have multiple business partners in this division that are looking to hire our graduates, and as well as a partnership with the Louisiana Workforce Commission. Our instructors and program coordinators stay in touch with our students in order to make sure they are finding jobs after completing the programs and working with local partners for any openings they may have. In order to let our business partners know more about the program and participants, we will invite the employers to speak with the participants and suggest specialized trainings.

D. Program Sustainability

In order to continue the Foundations of Coastal Studies program Fletcher will develop new business partners within the industry, and receive profit from participants that did pay program fees for the course and the additional courses offered. After the three years with EPA funds, the program will have gained enough interest with industry partners and participants are willing to pay in order to keep it sustained at Fletcher.

IV. Community and Employer Partnerships

Our initial business industry partners currently include Office of Coastal Restoration & Preservation, Crosby Dredging, Bayou Lafourche Fresh Water District, Lift Tech, and NVI, LLC. These businesses all focus within coastal restoration and protection within our served area. These partners have helped developed the curriculum and specialized tracings that are needed in order close the unemployment gap within this industry. The partner will help use their own resources to provide the proper training in order to better serve the Bayou region in coastal restoration and protection.

V. Leveraging

The Foundations of Coastal Studies received fund from Terrebonne Parish through a Restore Grant in order to start the program. These funds were used in order to hire the initial program coordinators, advertise and recruit for the program, and purchase the courses and set up equipment. The EWDJT grant funds will be used to continue and expand the programs current funds. The program has also received generous in-kind donations from partner companies that have provided training equipment or their services to the program. At this given time, there are no potential funds for the program after receiving the grant from Terrebonne parish and in-kind donation from program partners.

VI. Program Capability

The program coordinators will oversee the goals and outcomes if the Foundations of Coastal Studies is awarded the EWDJT grant. Both program coordinators will be able to oversee all projects, courses, instructors, etc. in order to make sure the program is gaining the outcomes and using the focus of the grant.

The Bayou Region is not new to working in the coastal restoration and protection. Many businesses have shifted their focus on this concept to better protect our community. The program coordinators have been working with this program for a year in order to meet the needs of the industry and the region.

Bibliography

www.laworks.net/LabormarketInfo/LMI_MainMenu.asp

www.fletcher.edu/coast/

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

RECEIVED

DEPARTMENT OF THE TREASURY

APR 16 2007

Date: **MAR 29 2007**

FLETCHER TECHNICAL COMMUNITY
COLLEGE FOUNDATION INC
PO BOX 5033
HOUMA, LA 70361-5033

Employer Identification Number:

[REDACTED]

~~DEN:~~

[REDACTED]

Contact Person:

PAULA J MOLL-MALONE

ID# 31262

Contact Telephone Number:

(877) 829-5500

Accounting Period Ending:

December 31

Public Charity Status:

170(b)(1)(A)(vi)

Form 990 Required:

Yes

Effective Date of Exemption:

July 20, 2006

Contribution Deductibility:

Yes

Advance Ruling Ending Date:

December 31, 2010

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. During your advance ruling period, you will be treated as a public charity. Your advance ruling period begins with the effective date of your exemption and ends with advance ruling ending date shown in the heading of the letter.

Shortly before the end of your advance ruling period, we will send you Form 8734, Support Schedule for Advance Ruling Period. You will have 90 days after the end of your advance ruling period to return the completed form. We will then notify you, in writing, about your public charity status.

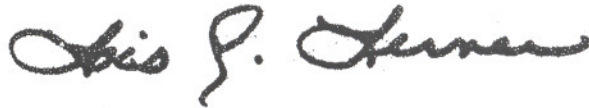
Please see enclosed Information for Exempt Organizations Under Section 501(c)(3) for some helpful information about your responsibilities as an exempt organization.

If you distribute funds to individuals, you should keep case histories showing the recipient's name and address; the purpose of the award; the manner of selection; and the relationship of the recipient to any of your officers, directors, trustees, members, or major contributors.

Letter 1045 (DO/CG)

FLETCHER TECHNICAL COMMUNITY

Sincerely,

A handwritten signature in dark ink, appearing to read "Lois G. Lerner". The signature is fluid and cursive, with the first name "Lois" being more prominent.

Lois G. Lerner
Director, Exempt Organizations
Rulings and Agreements

Enclosures: Information for Organizations Exempt Under Section 501(c)(3)
Statute Extension

Letter 1045 (DO/CG)

Appendix 3 - Other Factors Checklist

Please identify with an **X** any of the items below which may apply to your proposed Environmental Workforce Development and Job Training Grant project area as described in your application. Also, provide the page number and where the information is located within your application on how you meet the factor on the line provided next to each factor. EPA may verify these disclosures and supporting information prior to selection and may consider this information during the evaluation process.

- ☐ Fair distribution of funds between urban and non-urban areas, including an equitable distribution of funds to "micro" communities (those communities with populations of 10,000 or less). Provide your total population count below.

- ☒ Fair distribution of funds between new applicants and previous job training grant recipients; ("New" applicants are defined as organizations that have not received EPA brownfields job training grant funding since 2012) Indicate whether you have ever received EPA EWDJT grant funding before, and if so, in what year(s) did you receive funding?

New Applicant

- ☐ Whether the applicant is a federally recognized Indian Tribe or United States Territory, or is an organization that will primarily serve tribal or territorial residents.

- ☐ Applications that seek to serve veterans.

- ☐ Whether the applicant's project is located in an IRS-designated Qualified Opportunity Zone.



P.O. BOX 6097
HOUMA, LOUISIANA 70361
(985) 868-5050



P.O. BOX 2768
HOUMA, LOUISIANA 70361
(985) 868-3000

TERREBONNE PARISH CONSOLIDATED GOVERNMENT

September 16, 2020

Environmental Protection Agency (EPA)

RE: Environmental Workforce Development and Job Training (EWDJT) Grants Program

To Whom It May Concern,

The Terrebonne Parish Consolidated Government Office of Coastal Restoration & Preservation is writing in support of Fletcher Technical Community College (Fletcher) for the submission of the Environmental Workforce Development and Job Training (EWDJT) Grant. The TPCG Office of Coastal Restoration & Preservation works with several federal agencies, including EPA, in the rebuilding of coastal wetlands in Terrebonne Parish through the Coastal Wetlands Planning, Protection and Restoration Act. A workforce which understands the environmental underpinnings of this coastal restoration effort is vital to its success.

A healthy coastal restoration industry in south Louisiana and in Terrebonne Parish is vital for the survival of our coastal areas. Trained workers for coastal restoration companies will ensure that this industry has a steady supply of local and regional workers who actually have a stake in the success of our coastal restoration efforts. They will in a sense be fighting for their homes. Fletcher is the logical domicile for such training given its strong reputation in the region, staff, and facilities.

The TPCG Office of Coastal Restoration & Preservation stands ready to assist Fletcher with this program and is prepared to offer our services on a *pro bono* basis. After all, we have a stake in the success of this program, too.

Fletcher, as an institution of higher education, can become a destination location for coastal restoration and protection training, providing pathways for training and education that serve the incumbent workforce and introduce opportunities to educate a new generation of students. Fletcher is committed to building training and educational programs recognized as best in class and offering these opportunities within the region.

The TPCG Office of Coastal Restoration & Preservation stands ready to assist Fletcher in its efforts. Please feel free to contact us if you have any questions.

Sincerely,



Mart J. Black, FAICP, Director
TPCG Office of Coastal Restoration & Preservation
Coastal Zone Management Program
985-873-6889
mblack@tpcg.org

Application for Federal Assistance SF-424

* 1. Type of Submission:

- ☐ Preapplication
☒ Application
☐ Changed/Corrected Application

* 2. Type of Application:

- ☒ New
☐ Continuation
☐ Revision

* If Revision, select appropriate letter(s):

* Other (Specify):

* 3. Date Received:

09/21/2020

4. Applicant Identifier:

5a. Federal Entity Identifier:

5b. Federal Award Identifier:

State Use Only:

6. Date Received by State:

7. State Application Identifier:

8. APPLICANT INFORMATION:

* a. Legal Name:

Fletcher Falcon Enterprise Corporation

* b. Employer/Taxpayer Identification Number (EIN/TIN):

* c. Organizational DUNS:

0675315630000

d. Address:

* Street1:

1407 HWY 311

Street2:

* City:

Schirever

County/Parish:

Terrebonne

* State:

LA: Louisiana

Province:

* Country:

USA: UNITED STATES

* Zip / Postal Code:

70395-9998

e. Organizational Unit:

Department Name:

Division Name:

f. Name and contact information of person to be contacted on matters involving this application:

Prefix:

Dr .

* First Name:

W. Chandler

Middle Name:

* Last Name:

LeBoeuf

Suffix:

Title:

Organizational Affiliation:

* Telephone Number:

985-448-7920

Fax Number:

* Email:

chandler.leboeuf@fletcher.edu

Application for Federal Assistance SF-424

* 9. Type of Applicant 1: Select Applicant Type:

N: Nonprofit without 501C3 IRS Status (Other than Institution of Higher Education)

Type of Applicant 2: Select Applicant Type:

Type of Applicant 3: Select Applicant Type:

* Other (specify):

* 10. Name of Federal Agency:

Environmental Protection Agency

11. Catalog of Federal Domestic Assistance Number:

66.815

CFDA Title:

Environmental Workforce Development and Job Training Cooperative Agreements

* 12. Funding Opportunity Number:

EPA-OLEM-OBLR-20-03

* Title:

FY21 ENVIRONMENTAL WORKFORCE DEVELOPMENT AND JOB TRAINING (EWDJT) GRANTS

13. Competition Identification Number:

Title:

14. Areas Affected by Project (Cities, Counties, States, etc.):

Add Attachment

Delete Attachment

View Attachment

* 15. Descriptive Title of Applicant's Project:

Fletcher Technical Community College Foundations of Coastal Studies

Attach supporting documents as specified in agency instructions.

Add Attachments

Delete Attachments

View Attachments

Application for Federal Assistance SF-424**16. Congressional Districts Of:**

* a. Applicant LA-006

* b. Program/Project LA-006

Attach an additional list of Program/Project Congressional Districts if needed.

Add Attachment

Delete Attachment

View Attachment

17. Proposed Project:

* a. Start Date: 01/01/2021

* b. End Date: 01/01/2024

18. Estimated Funding (\$):

* a. Federal	200,000.00
* b. Applicant	0.00
* c. State	0.00
* d. Local	0.00
* e. Other	0.00
* f. Program Income	0.00
* g. TOTAL	200,000.00

*** 19. Is Application Subject to Review By State Under Executive Order 12372 Process?**

- ☐ a. This application was made available to the State under the Executive Order 12372 Process for review on .
- ☒ b. Program is subject to E.O. 12372 but has not been selected by the State for review.
- ☐ c. Program is not covered by E.O. 12372.

*** 20. Is the Applicant Delinquent On Any Federal Debt? (If "Yes," provide explanation in attachment.)**☐ Yes ☒ No

If "Yes", provide explanation and attach

Add Attachment

Delete Attachment

View Attachment

21. *By signing this application, I certify (1) to the statements contained in the list of certifications and (2) that the statements herein are true, complete and accurate to the best of my knowledge. I also provide the required assurances** and agree to comply with any resulting terms if I accept an award. I am aware that any false, fictitious, or fraudulent statements or claims may subject me to criminal, civil, or administrative penalties. (U.S. Code, Title 218, Section 1001)**

☒ ** I AGREE

** The list of certifications and assurances, or an internet site where you may obtain this list, is contained in the announcement or agency specific instructions.

Authorized Representative:

Prefix: Dr. * First Name: W. Chandler

Middle Name:

* Last Name: LeBoeuf

Suffix:

* Title: Vice Chancellor External Relations/Workforce

* Telephone Number: 9854487920 Fax Number:

* Email: chandler.leboeuf@fletcher.edu

* Signature of Authorized Representative: Chandler LeBoeuf * Date Signed: 09/21/2020